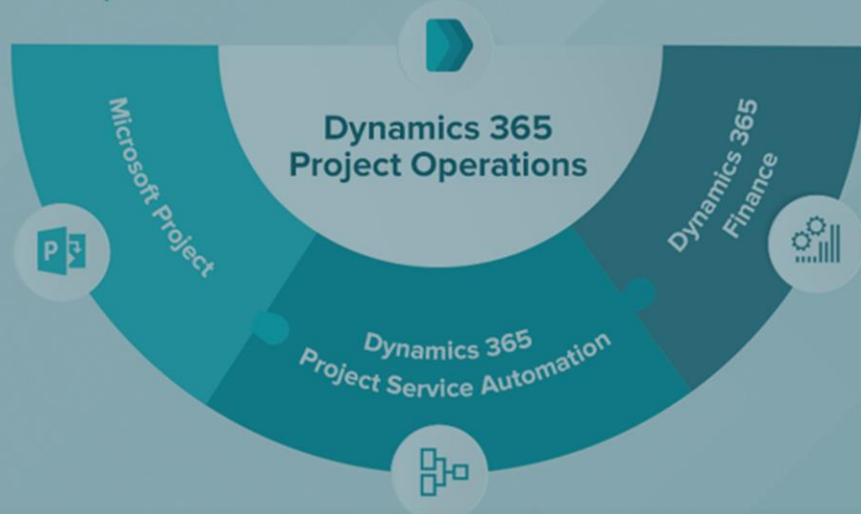


Dynamics 365 Project Operations

GET THE VISIBILITY, COLLABORATION, AND AGILITY NEEDED TO DRIVE SUCCESS ACROSS YOUR PROJECT-CENTRIC BUSINESS—FROM PROSPECTS TO PAYMENTS TO PROFITS.

Microsoft Dynamics 365 Project Operations



Cognitive Convergence

<http://www.cognitiveconvergence.com>

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shahzad@cognitiveconvergence.com

The illustration features the word **EXPERTISE** in a large, bold, sans-serif font at the center. Radiating from this central term are seven labels, each connected by a thin line to a corresponding icon:

- Knowledge**: Represented by a gear and a person's head.
- Team**: Represented by three stylized human figures.
- Trust**: Represented by a hand holding a coin.
- Advise**: Represented by a speech bubble containing an 'i'.
- Research**: Represented by a magnifying glass.
- Consulting**: Represented by two speech bubbles and two human figures.
- Expert**: Represented by a person wearing glasses and a coin with a checkmark.

Small, stylized human figures are also placed near the 'Team', 'Advise', 'Research', and 'Expert' labels. The entire composition is set against a light blue gradient background.

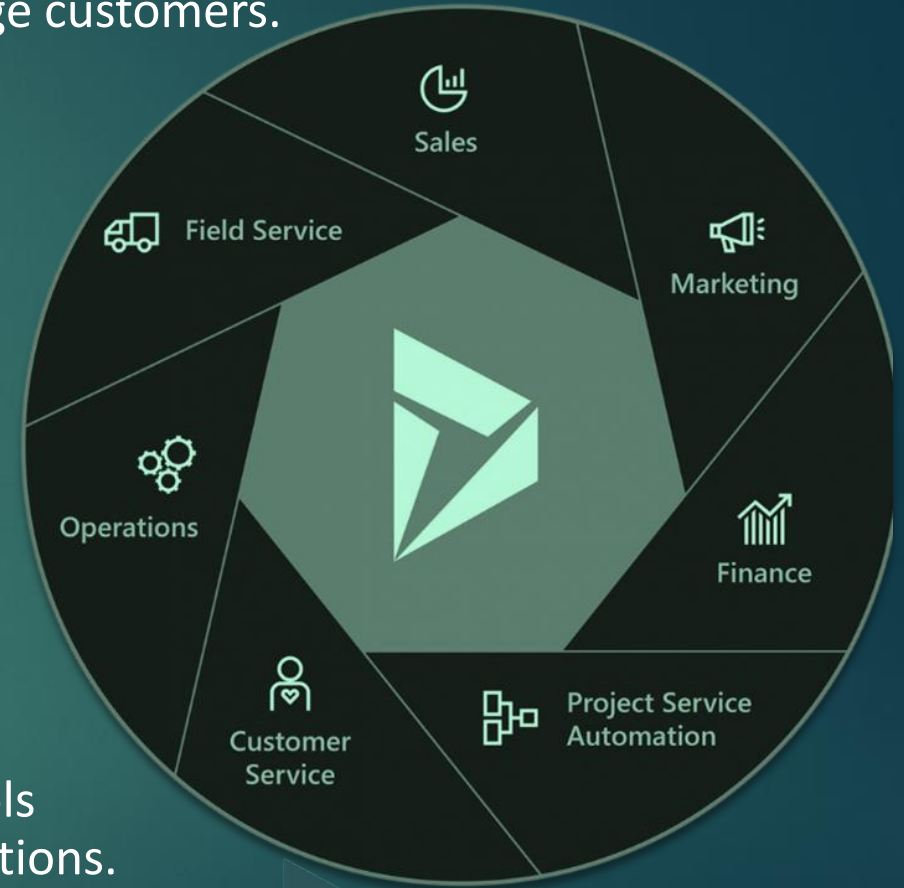
-

Planned Front-end Office: California/Washington States- USA

Dynamics 365

Microsoft Dynamics CRM, an excellent customer relationship management (CRM) software.

- ✓ Optimize your operations, innovate across teams, and better engage customers.
- ✓ Programmatic management of product properties
- ✓ Understand customers and uncover potential leads
- ✓ Generate new leads
- ✓ Encryption and role-based access to auditing and logging
- ✓ Accelerate your business growth with connected business applications
- ✓ Handle customer databases efficiently
- ✓ Drive better outcomes across the business by combining the data with AI
- ✓ Easily connect Dynamics 365 applications with the systems and tools you already use to add and extend capabilities for your exiting solutions.
- ✓ Implement your solution and drive user adoption—in days or weeks instead of months—to quickly innovate and see faster results.



Microsoft
Dynamics 365

Modules of Dynamics 365

- ✓ Customer Service
- ✓ Field Service
- ✓ Finance and Operations
- ✓ Marketing
- ✓ Project Operations
- ✓ Sales
- ✓ Talent/HR
- ✓ Business Central
- ✓ Marketing.
- ✓ Supply Chain Management
- ✓ Retail



Project Operations Overview

Project Operations (formerly known as Project Service Automation) business application targets Service Organizations that offer project sampling. It helps them to

- ✓ Transform their project lifecycle digitally
- ✓ Create team for projects
- ✓ Assign tasks to the team in every project
- ✓ Track the progress of each project
- ✓ Track progress of each task in project using time entries
- ✓ Create new resources
- ✓ Manage material and expense usage
- ✓ Estimate and track project costs and revenue
- ✓ Use project estimates during the sales process
- ✓ Forecast resource requirements for projects that are in the pipeline
- ✓ Deliver projects successfully by tracking progress and cost consumption



Benefits of Dynamics 365 Project Operations

Improves productivity and collaboration by:

- ✓ Allowing members from different teams to collaborate throughout project lifecycle
- ✓ Integrating the app with Microsoft teams for greater visibility

Helps increase profitability by:

- ✓ Using configurable project costing
- ✓ Allowing support to global team through multi-currency, revenue recognition etc.

It enhances customer satisfaction by:

- ✓ Helping PMs meet promised deadlines
- ✓ Helping PMs meet budgets

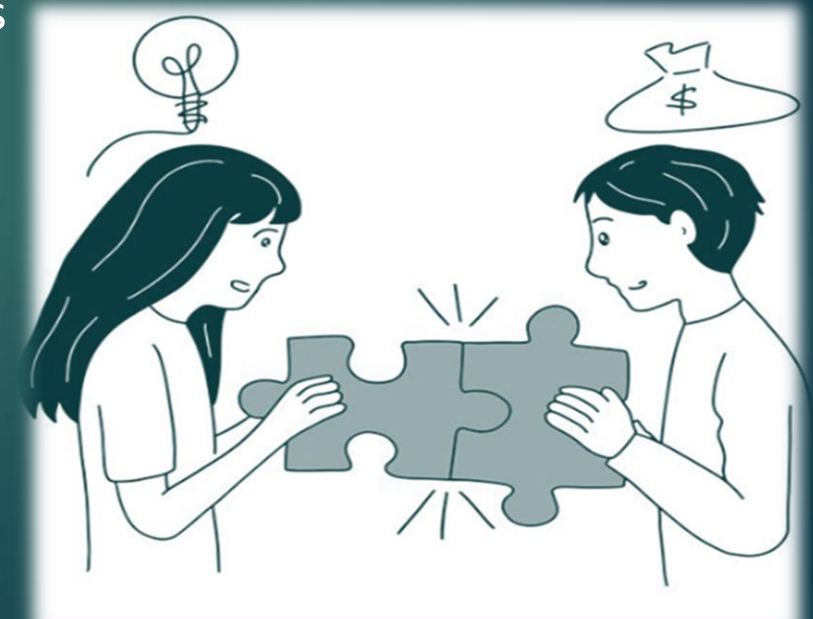


Deployment types

1. Lite deployment - deal to proforma invoicing

The Lite deployment type of Project Operations has the following capabilities for project-based companies:

- ✓ Project planning by using Microsoft Project for the web
- ✓ Universal resource scheduling that integrates with other apps such as Dynamics 365 Project Operation
- ✓ Proforma invoicing that can be reviewed and sent to a financial system for processing
- ✓ Multi-dimensional pricing and costing for labor resources
- ✓ Category-based pricing for expense categories
- ✓ Project-based sales management by using Dynamics 365 Sales capabilities
- ✓ Project progress and time tracking
- ✓ Basic expense tracking for project-based expenses
- ✓ Extensibility through Microsoft Power Platform

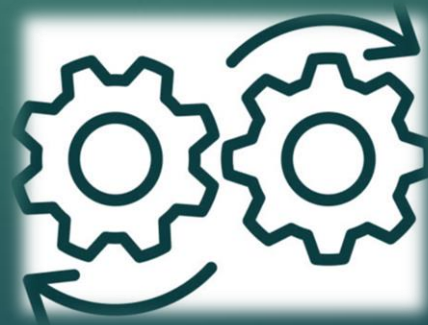


Deployment types

2. Project Operations for resource/non-stocked scenarios

The deployment type of Project Operations for resource/non-stocked based scenarios has the following capabilities for project-based companies:

- ✓ Basic and full expense management experiences for project and non-project expenses Project planning by using Microsoft Project for the web
- ✓ Project-based sales management by using Sales capabilities Universal resource scheduling that integrates with other apps such as Project Operation
- ✓ Configurable project cost, revenue profiles, and rules for work in progress (WIP) accounting and accruals
- ✓ Invoicing that extends from proforma to customer-facing and is backed by an enterprise-class sales tax and date-effective exchange rate system
- ✓ Project planning by using Microsoft Project for the web
- ✓ Multi-dimensional pricing and costing for labor resources
- ✓ Category-based pricing for expense categories
- ✓ Project progress and time tracking
- ✓ Project revenue recognition
- ✓ Extensibility through Power Platform



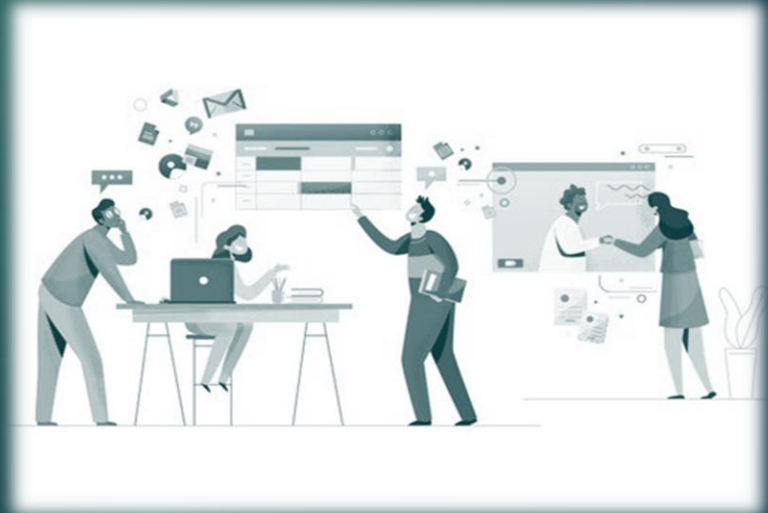
Deployment types



3. Project Operations for stocked/production order scenarios

The Project Operations for stocked/production order scenarios deployment type has the following capabilities for project-based companies:

- ✓ Configurable project groups for Work in progress (WIP) accounting and accruals Project planning by using the work breakdown structures
- ✓ Provides an extension to the functionality that is provided by the Finance and Supply Chain Management apps.
- ✓ Project pricing and costing by using the cost rate and bill rate configurations in Finance and Operations apps
- ✓ Managing project-based sales by using the Sales and Marketing module in Finance and Operations apps
- ✓ Invoicing by using an enterprise-class sales tax and date-effective exchange rates system
- ✓ Procure and consume stocked inventory for projects
- ✓ Resource management for projects in Finance and Operations apps
- ✓ Project progress and time tracking in Finance and Operations apps
- ✓ Expense management experiences for project and non-project expenses.
- ✓ Project revenue recognition

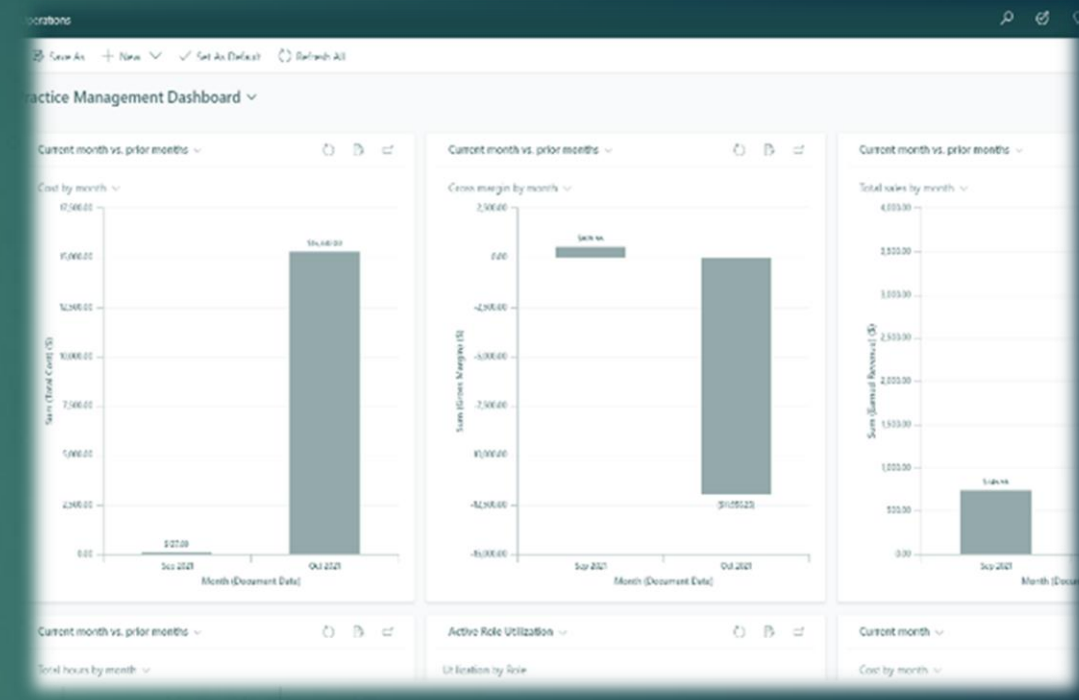


Overview of capabilities by deployment type

	LITE DEPLOYMENT	RESOURCE / NON-STOCKED BASED SCENARIOS	STOCKED / PRODUCTION- BASED SCENARIOS
Project Planning	Project planning by using Microsoft Project for the web	Project planning by using Microsoft Project for the web	Project planning by using the work breakdown structures
			Configurable project groups for Work in progress (WIP) accounting and accruals
Pricing and Resources	Multi-dimensional pricing and costing for labor resources	Multi-dimensional pricing and costing for labor resources	Procure and consume stocked inventory for projects
	Category-based pricing for expense categories	Category-based pricing for expense categories	
Sales Management	Project-based sales management	Project-based sales management	Managing project-based sales by using the Sales and Marketing module in D365 Finance & D365 SCM
Resource Management	Universal resource scheduling that integrates with other apps such as Dynamics 365 Field Service and Dynamics 365 Customer Service	Universal resource scheduling that integrates with other apps such as Dynamics 365 Field Service and Dynamics 365 Customer Service	Resource management for projects in D365 Finance & D365 SCM
Time Tracking	Project progress and time tracking	Project progress and time tracking	Project progress and time tracking in D365 Finance & D365 SCM
Expense Management	Basic expense tracking for project-based expenses	Basic and full expense management experiences for project and non-project expenses, including receipt capture by using OCR capabilities	Expense management experiences for project and non-project expenses with receipt capture
Invoicing	Proforma invoicing that can be reviewed and sent to a third party financial system for processing	Invoicing that extends from proforma to customer-facing and is backed by an enterprise-class sales tax and date-effective exchange rate system	Invoicing by using an enterprise-class sales tax and date-effective exchange rates system
Extensibility	Extensibility through Microsoft Power Platform	Extensibility through Microsoft Power Platform	N/A
Revenue Recognition	N/A	Project revenue recognition	Project revenue recognition
		Configurable project cost, revenue profiles, and rules for work in progress (WIP) accounting and accruals	

Reporting/Dashboard of Dynamics 365 Project Operations

- ✓ Dashboards and reports give an understanding of where the business stands.
- ✓ Shows cost, duration, and value offered to customer.
- ✓ The Practice Management dashboard gives an all-up view of
 - ✓ Costs
 - ✓ Gross margin
 - ✓ Role utilization.
- ✓ Let's practice managers slice the information by various dimensions as
 - ✓ Customer
 - ✓ Project
 - ✓ Role etc.
- ✓ Tracks sales numbers with the Sales Activity Social dashboard.
- ✓ The Resource Manager Dashboard gives graphical dashboard experience for
 - ✓ Monitoring resource requests
 - ✓ Resource demand and utilization



Time Entries

- ✓ Process of recording the actual time that a resource consumes.
- ✓ Allow cost and sales prices to be calculated as tasks progress.
- ✓ Create records against each task in the project
- ✓ Tell when a particular project will Start and End
- ✓ Also have information of type of project task
- ✓ Also tell the resource allocated to a particular project task.

Type:

Type section shows the dimensions that time can be entered against

- ✓ Out of the box supported types
 - ✓ On Break
 - ✓ Travel
 - ✓ Overtime
 - ✓ Work
 - ✓ Absence
 - ✓ Vacation
- ✓ Do not allow inline editing



Entry Status

- ✓ **Draft:** New time entries are automatically assigned a status of **Draft**. Only time entries that have a status of **Draft** can be modified or deleted.
- ✓ **Submitted:** When a time entry is submitted, the status is updated to **Submitted**.
- ✓ **Approved:** When a submitted time entry is approved, the status is updated to **Approved**.
- ✓ **Returned:** If a time entry is rejected, the status is updated to **Returned**, and the entry becomes available for correction and resubmission.



Approvals

- ✓ When a time, expense or material usage entry is submitted, an approval record is created.
- ✓ Records are approved or rejected by the project manager once reviewed.

Views:

Each submitted entry goes to their respective view in Approvals table i.e.,

- ✓ Submitted time entries can be found in the Time Entries for Approval view.
- ✓ Submitted Material Usage entries can be found in Material Usage for Approval view
- ✓ Submitted expense entries can be found in the **Expense Entries for Approval** view.

Each view has different columns, the most common ones are

- ✓ Date
- ✓ Submitted by
- ✓ Resource
- ✓ External comments
- ✓ Project



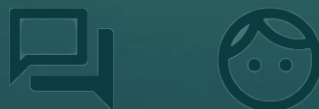
Material Usage

- ✓ As a project team works through tasks on a project, they consume or use materials.
- ✓ The cost for each material is also calculated for the quantity and unit cost (unit cost * quantity)
- ✓ Provides a way to record this usage to be approved by the project manager.
- ✓ Also tells the project that the material is used for.
- ✓ Gives information about resource for the material

Views:

There are different views in Material usage based on the products:

- ✓ **Active Material Usage Logs** shows the details of all the material that is currently in use.
- ✓ **Inactive Material Usage Logs** shows the details of all the material that is not currently in use.
- ✓ **My Material Usage** shows the details of all the material being used by the current user.



Project

Shows details about:

- ✓ Name of the project
- ✓ Customer
- ✓ Start and End date
- ✓ Effort hours
- ✓ Estimated and Actual cost



When clicked on any project, there is detail about the project in different tabs as:

- ✓ **Summary:** shows some general information about the project (name, description, project manager)
- ✓ **Resource Assignments:** contains the tasks assigned to every team member of the project.
- ✓ **Tasks:** contains the information about the tasks in that project and the resource assigned to it.
- ✓ **Team:** contains the bookable resource, its role and the task assigned to it.
- ✓ Estimates that contains the estimated cost of the project
- ✓ Actuals that contains the actual cost of the project.
- ✓ Start and End date of task, quantity and cost also.

Microsoft Dynamics 365
Project Operations



Project Tabs

The Project page is separated into several tabs. Each tab represents a different level of detail within the project.

- ✓ **Resource Reconciliation** provides a time-phased view of the differences between the assignments of each named resource and their bookings.
- ✓ **Estimates** provides a time-phased view of the cost and sales estimates of a project.
- ✓ **Tracking** provides a view that shows the progress of tasks in the work breakdown structure for effort, cost, and sales.
- ✓ **Sales** provides deep links to quotes and contracts that are associated with the project.
- ✓ **Expense Estimates** provides a grid that defines project expenses based on organizational expense categories.



Resources

- ✓ Shows details about the resources available

Bookable Resource:

- ✓ Anything that needs to be scheduled is classified as a bookable resource.
- ✓ Individuals who may be users, contacts, and accounts.
- ✓ Includes company assets and crews of workers

Bookable Resource Types:

- ✓ Each bookable resource can be grouped by type.
 - ✓ Generic
 - ✓ Contact
 - ✓ User
 - ✓ Equipment
 - ✓ Account
 - ✓ Crew
 - ✓ Facility
 - ✓ Pool



Views

- ✓ Active Bookable Resources
- ✓ Contact Resources
- ✓ Inactive Bookable Resources
- ✓ My Possible Delegates
- ✓ Resources
- ✓ Resources without role
- ✓ User Resources



Expenses

The Expense management module in Microsoft Dynamics 365 Project Operations allows

- ✓ Organizations to track and manage employee expenses

Expense management lets you:

- ✓ Store payment information
- ✓ Import credit card transactions
- ✓ Track money employees spend organization expenses.



You can also set up expense policies, automate approvals, and provide a streamlined business process by using Project operations.

Schedule Board

- ✓ Resource and operation managers need to be able to monitor key operational metrics so that they can gauge resource and scheduling performance.
- ✓ Resources can be booked directly from Schedule board onto a project.

There are three ways to do this:

- ✓ Book from a generated resource requirement
- ✓ Book from the primary requirement
- ✓ Book from a new resource requirement



Book from a generated resource requirement:

- ✓ A generic resource can be created and assigned to one or more tasks within a project.
- ✓ A resource requirement can be generated from generic team member.
- ✓ A schedule assistant mode filters the available resources for that requirement.
- ✓ Selecting **Book** the resource onto the project.



Book from the Primary Requirement

- ✓ Creating a project automatically creates a resource requirement called Primary Requirement.
- ✓ This is an empty requirement used to quickly book a resource with schedule board.
- ✓ It is done without generating a requirement or creating one from scratch.

Whom does this feature benefit?

- ✓ Management team and the dispatchers
- ✓ Company resources
- ✓ Your business.

Usability and Accessibility

- ✓ Schedule board is made up of PowerApps Component Framework.
- ✓ Control based on the Unified Client Interface
- ✓ More flexible, supportable, and accessible.
- ✓ Works better on different screen sizes and across form factors.



Project Operations features

Project Operations offers the following Key Feature areas and Capabilities.

Microsoft Dynamics 365 Project Operations consists of 8 core modules. These work together between Sales (Dynamics CRM) and project delivery, where you can tie together what is proposed, delivered, and invoiced. All of this promotes higher customer satisfaction and ultimately better results for customers.

Modules

1. Opportunity Management

- ✓ Enables management to understand the organization's pipeline to be prepared and react to new business
- ✓ Provides visibility into potential opportunities, their cost, and projected profitability

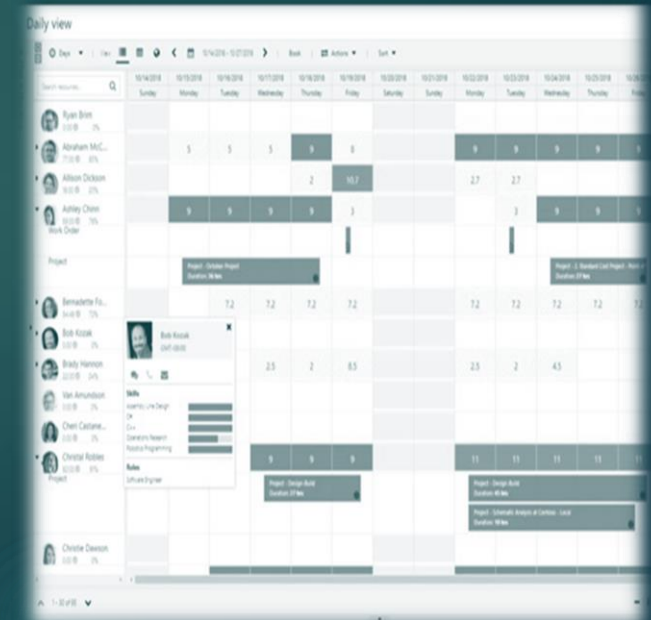
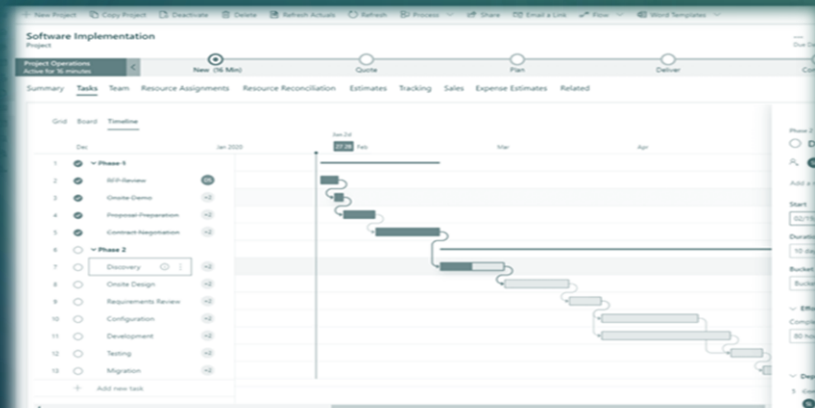
2. Mobility

- ✓ Provides your project information with the right device for the right role
- ✓ Access project or customer data as well as collaborate with your team directly via mobile



- ✓ Optimize your resources across project service, customer service, and field service
- ✓ Accurately forecast resource needs and improve project execution and timely delivery
- ✓ Provides complete visibility to resources so the best potential fit (skills, cost, availability, etc.) in all cases can be assigned to the project

- ✓ Natively integrated to Microsoft Project, with its scheduling and management power, to improve your project planning from estimation to completion
- ✓ Enables sales and project managers to collaborate
- ✓ Dashboards of the cost, duration, and value offered to the prospect or client



Project Operations features

5. Team Collaboration

- ✓ Enable team members to collaborate on projects, maintain current and accurate project status at all times
- ✓ Proactively identify and resolve potential risks to the success of every engagement
- ✓ A collaborative and secure workspace for partners, project members, and customers to share information and project deliverables during project execution
- ✓ Enhance project operational visibility and improve process efficiency

6. Customer Billing

Allows Project Managers to:

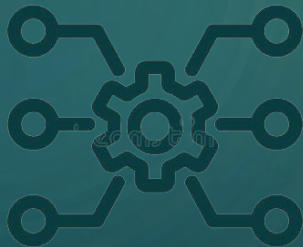
- ✓ Track
- ✓ Update
- ✓ And approve all project-related costs followed by invoice generation sent or emailed to the customer
- ✓ Costing and billing of resources time based on the role that the resource is associated to



Project Operations features

7. Service Analytics

- ✓ Real-time analytics to go from being reactive to proactive
- ✓ Interactive Business Intelligence (BI) to help ensure projects are feasible and profitable
- ✓ Understand critical KPI's necessary to run a project-based business successfully



How Project Operations makes projects more predictable...

Customer satisfaction depends on the goals that were set before the start of the project

- ✓ As projects are made up of many interdependent tasks, they are not always easy to predict

Predictability in the project business means knowing:

- ✓ Which resources are needed and when?
- ✓ When the next phase of the project starts
- ✓ What costs will rise
- ✓ When the project will be completed

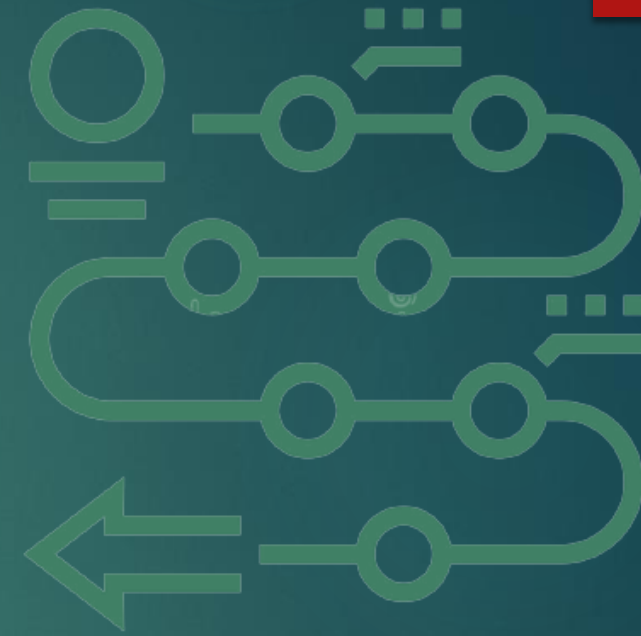
There is a very clear focus on the factors:

- ✓ Quality
- ✓ Cost
- ✓ Time



Project stages

- ✓ Project stages are designed to reflect the state of the project as it progresses.
- ✓ Customizations can be used to automatically update the stages with
- ✓ Business process flows
- ✓ Microsoft Power Automate
- ✓ Plug-in extensions



Continued..

New

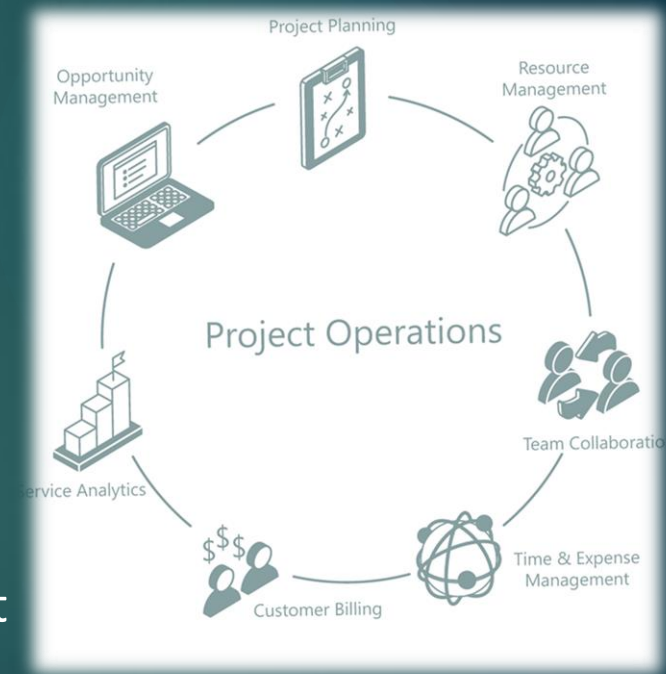
- ✓ When a project is created, its stage is set to New
- ✓ If created from a template, it might have schedule, estimate, and team data
- ✓ Otherwise, it's an outline of project and remaining components must be added

Quote

- ✓ When created from or associated with a Quote, project stage is set to Quote
- ✓ The estimated Start and End dates are calculated accordingly
- ✓ While project is in this stage, Sales tab on Project page shows details of the quote

Plan

- ✓ When a quote associated with a project is won, the project is moved to Contract phase
- ✓ Here the project stage is updated to Plan
- ✓ While project is in this stage, Sales tab on Project page shows details of the contract



Continued...

Deliver

The project should be updated to Deliver when:

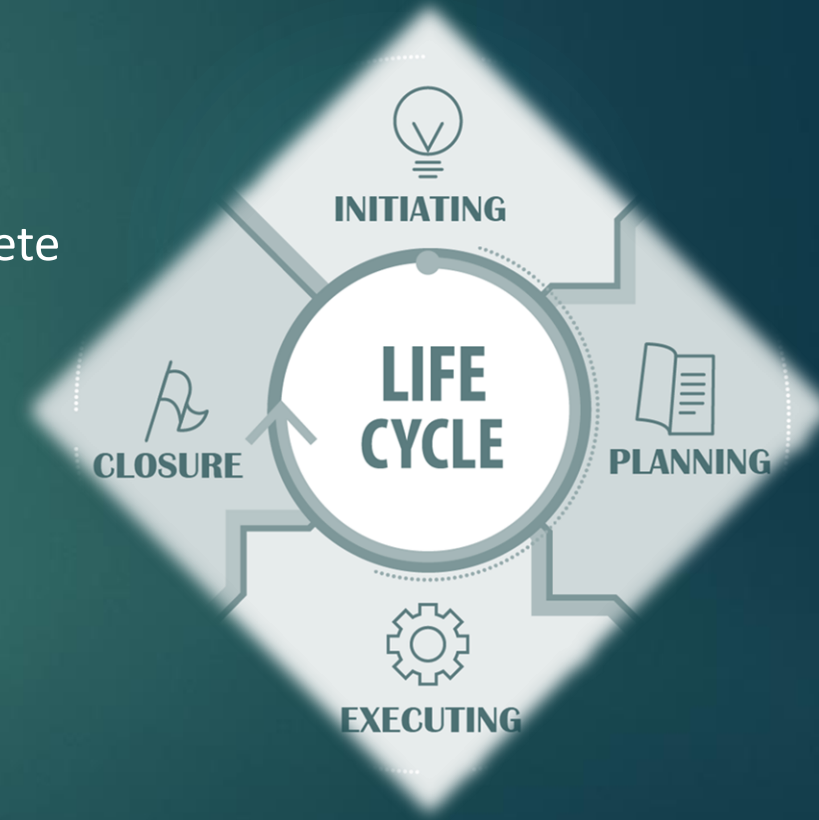
- ✓ Project plan is completed
- ✓ Project is ready to start

Complete

- ✓ After all the prerequisites are met, the project stage is updated to Complete
- ✓ This indicates that the project work is 100 percent completed
- ✓ The project is kept open to record any pending time or expense entries

Close

- ✓ Project stage is updated to Close when all transactions are recorded
- ✓ At this point, no more transactions can be recorded
- ✓ Now the project is set to read-only



Project Operations meaning-use cases-scenarios

Microsoft Dynamics 365 Project Operations connects

- ✓ Sales
- ✓ Resourcing
- ✓ Project management
- ✓ Finance teams
- ✓ In a single application to accelerate project delivery and maximize profitability

Project Operations also comes with Power BI and Cortana Intelligence built in.

The SaaS solution enables project and service-driven organizations to:

- ✓ Identify potential opportunities
- ✓ Submit bids
- ✓ Reach contractual agreements
- ✓ Manage resources
- ✓ Deliver projects on-budget and on-time
- ✓ Record time and expenses
- ✓ Invoice the customer according to billing arrangements



Project Operations integration with Sales

- ✓ They can calculate sales opportunities in Project Operations or import them from another CRM system
- ✓ From Opportunity management to handling everything to Project Manager, everything is done by the sales team
- ✓ For quoting, estimates can be made based on previous similar projects
- ✓ The standardized templates can be used to quickly develop a:
 - ✓ Detailed estimate
 - ✓ Schedule and
 - ✓ Monetary values for the quote
- ✓ The work breakdown structure can at first be established with including generic resources:
- ✓ Prices later be calculated with various dimensions e.g.,
 - ✓ Experience
 - ✓ Location
 - ✓ Skills
- ✓ The sales team is supported by artificial intelligence and analytics throughout the sales process
- ✓ Processes can be customized to specific requirements with little to no effort e.g.,
 - ✓ If the stages of the sales process need to be expanded or reduced



We Provide...

- ✓ Project worth it Prompt Delivery and On Budget
- ✓ Integrated digital solution to assist project management teams in their endeavors
- ✓ All-time visibility, collaboration, and predictive insights have been carefully embedded
- ✓ Increase profit margins via dynamics 365 project operations
- ✓ Remaining in line with:
 - ✓ Required policies
 - ✓ Pricing
 - ✓ Resourcing
 - ✓ Scoping and delivery
- ✓ Project Operations customization can unify team effort to reach project goals quicker by:
 - ✓ Leveraging intelligent tracking techniques
 - ✓ Optimizing usage to skyrocket profitability
- ✓ Get more contracts by
 - ✓ Getting the right quotes
 - ✓ Speeding up the sales process



Consulting Services

- ✓ Maximize resource utilization by:
 - ✓ Identifying the correct team members for relevant projects
 - ✓ Considering the different expertise of everyone
- ✓ Increase delivery speed though:
 - ✓ Interactive GUI
 - ✓ Multiple other user-friendly features characterizing both Microsoft Project's web version and Project Operations
- ✓ Streamline time and expense reports to hasten the billing process altogether. From submission to reconciliation
 - ✓ As well as expense reporting,
 - ✓ Extra time is reduced and delivery to the client is made seamless.
- ✓ Enhance project financials by:
 - ✓ Tracking costs
 - ✓ Budgets
 - ✓ Revenues and more to keep profitability in check
- ✓ Enable holistic strategies using of AI-driven insights and boost transparency across all teams and procedures for making quality decisions



Dynamics 365 Development Services

1. Dynamics 365 Consulting/Customization

- ✓ Extensively result-driven services help businesses transform various business operations
- ✓ Assist clients with Dynamics 365 implementation
- ✓ Successfully maintain quality customer services, enhance customer acquisition, conversion, and retention
- ✓ Customize the applications to deliver the best solutions
- ✓ Help different organizations to transform the business by earning profit and reducing costs
- ✓ Offer customization such as adding new fields, custom workflows, data collection and data processing
- ✓ Create and customization of schema features, metadata, business logic, design user-friendly dashboards, forms and views, notification templates, and optimization



Dynamics 365 Development Services

2. Dynamics 365 – Power Platform Development

For each module Dynamics 365, we offer:

- ✓ Custom solution development via Power Apps, process automation/workflow management
- ✓ Turn ideas into organizational solutions by enabling everyone to build custom apps that solve business challenges by using Power Apps (Canvas & Model-Driven)
- ✓ Boost business productivity to get more done by giving everyone the ability to automate organizational processes by using Power Automate
- ✓ Dashboard-graphs implementation via Power BI & Make informed, confident business decisions by putting data-driven insights into everyone's hands
- ✓ Easily build chatbots to engage conversationally with your customers and employees by developing intelligent chatbots via Power Virtual Agents



Dynamics 365 Development Services

3. Dynamics 365 Mobility Solutions

- ✓ Custom development for almost every type of computer device
- ✓ Advanced structural development service for different kinds of devices like:
 - ✓ Dynamics 365 for phones
 - ✓ Dynamics 365 for tablets
- ✓ Adopt Native App Development Approach for different devices
- ✓ Choose modern Front-end frameworks to make the solution compatible with every device operating with any modern operating system



Dynamics 365 Development Services

4. Dynamics 365 Custom Integration

- ✓ Helped several organizations to migrate data from a particular CRM solution to Dynamics 365 CRM in a cost-effective manner
- ✓ Incorporate the best practices and methodologies to map and move data from target CRM to Dynamics 365
- ✓ Integrates Dynamics 365 with third-party applications and ERP systems to fulfill the rising demands of businesses
- ✓ Streamline business analysis and integration for data syncing & data migration from 3rd party apps



Dynamics 365 Development Services

5. Dynamics 365 Support

- ✓ Technical, functional as well as production support for the implementation of Microsoft Dynamics 365 CRM
- ✓ Post-implementation support service assistance
- ✓ Assist clients in solving arising or reoccurring issues to ensure the smooth operation of the app
- ✓ Great ROI – with Microsoft Dynamics support, 2managed services offerings represent a significant saving
- ✓ In-depth assistance and consultancy across all CRM related requirements



Dynamics 365 Development Services

6. Dynamics 365 User Training

- ✓ Highly experienced in designing, developing, and delivering be spoke, client-branded, collaborative learning solutions for any Dynamics 365
- ✓ Develop training programs for users of any module of D365 that reflect their way of working, incorporating the individual business processes and workflows for each role group

Training services include:

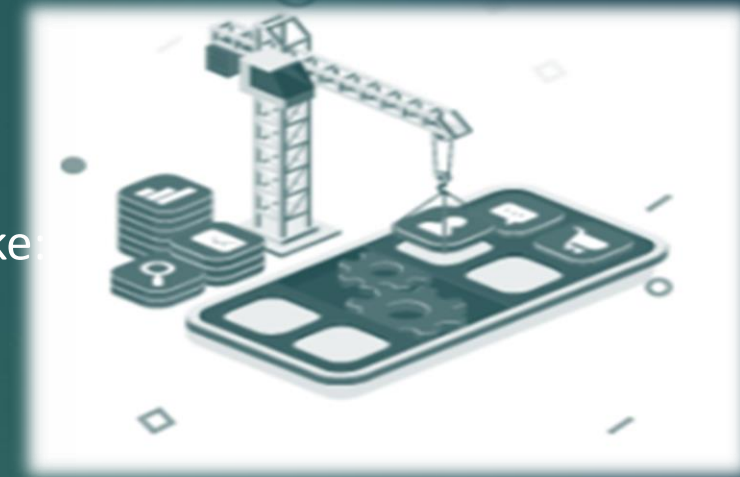
- ✓ Training needs analysis (TNA)
- ✓ Development of bespoke deliverables including reference guides, quick cards, trainer packs, and three different eLearning options
- ✓ Delivery in the form of classroom, presentation, eLearning, and various online solutions
- ✓ Rapid Scope – scoping your D365 training requirements
- ✓ Assistance with Skill the Trainer and Go-Live Support
- ✓ Localization and translation services for global D365 rollouts



Dynamics 365 Development Services

7. PowerApps Component Framework –PCF for Dynamics 365

- ✓ Enhanced user experience for the users to work with data on forms, views, and dashboards
- ✓ Create code components that can be used across the full breadth of Power Apps capabilities
- ✓ Utilize the reusability of the code components
- ✓ Reuse these components many times across different tables
- ✓ Forms which provide support of modern web practices
- ✓ Reusability, Access to a rich set of framework APIs that expose capabilities like:
 - ✓ Component lifecycle management
 - ✓ Contextual data
 - ✓ Metadata Seamless server access via Web API
 - ✓ Utility and data formatting methods
- ✓ Device features like camera, location, and microphone; and easy-to-invoke user experience elements like dialogs, lookups, and full-page rendering



Dynamics 365 Development Services

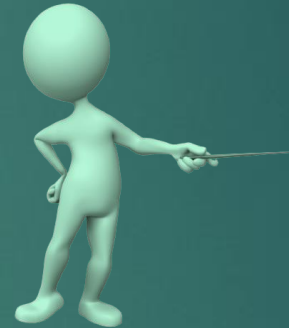
8. Open Source - TypeScript Based Development for Dynamics 365

- ✓ We provide the services of the execution of the custom functionality for each module of Dynamics 365
- ✓ Using TypeScript to streamline the custom business requirements of the clients
- ✓ Supported by the dynamics by default but provide a way of extension
- ✓ While the execution of the TypeScript code, entities and form attributes are accessed, and actions can be performed:
 - ✓ Form context
 - ✓ XRM Web API
 - ✓ support of support HTML
 - ✓ CSS
 - ✓ JavaScript and TypeScript
 - ✓ React.js
 - ✓ Angular.js
 - ✓ Vue.JS
 - ✓ Ember.JS
 - ✓ Backbone.js



Contact Us

- ✓ Dynamics 365 Project Operations Consulting services of Cognitive Convergence offers strategic opportunities to clients, investors, and partners that is:
- ✓ Unique and industry defining
- ✓ Mutual interest centric business approach
- ✓ Significantly enhance company's footprint
- ✓ Turn grow revenues by entering new and exciting Technology Domains, App development ideas, Solution Development, and Joint venture projects
- ✓ 1st mover advantage with
 - ✓ Talent: 100%
 - ✓ Timing:100%
 - ✓ Technology: 100%
 - ✓ Technique: 100%



THANK YOU

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For questions or queries contact us, we will be sure to get back to you as soon as possible.